



Tom Kelsey, Broker
President



Lorimont Place Ltd.

Southeast Missouri Commercial Real Estate

PRO FI LE

- Real Estate Specialty** Commercial, industrial, retail, office, investment & development properties in Southeast Missouri and the Cape Girardeau region.
- Career History** Tom grew up in the Cape Girardeau area and obtained his Missouri Real Estate broker's license in 1974. He worked in the family's real estate company and related businesses until 1993. In 1994, Lorimont Place, Ltd. was formed, exclusively handling commercial, industrial and development real estate in the Southeast Missouri region. Today he serves as President of the company. Even after 35 years in the business, he enjoys the challenges of serving business clients with various types of commercial properties. A business philosophy he learned from his grandfather, (Harry E. Kelsey 1898-1967), was "always serve your client first and the compensation will always follow".
- Major Transactions** Morlan Chrysler Dodge dealership facility, Candlewood Suites Hotel site, Nobbe John Deere site, Cardiovascular Consultants Medical building site, Cape Girardeau Social Security site, Nestle Purina Cape Area properties, Cape Girardeau Dana Plant sale, Cape West Crossings sale, Supervalu Distribution warehouse property sale; 4680 Nash Road, Silgan/P&G warehouse sale; Patriot Homes, Sikeston, MO factory sale, Columbia Sportswear Manufacturing plant sale; Mid-South Wire warehouse sale; former Rubbermaid Distribution Center warehouse sale; Florsheim Shoe Factory sale; Indian Creek 435,000 SF warehouse sale, Lorimont Place corporate center sale; Southeast Missouri Hospital West Campus 27 acre sale; Former Media Press plant, Sikeston, MO sale; Paramount Liquor warehouse sale; Cape Shoe factory sale; RM Coco Fabrics 21 sale; Wal-Mart projects, Charter Communications; O'Reilly Auto Parts; McAlister's Deli; 75-acre site sale for Cape Central High School, Career & Technology Center. U.S. Postal Service leases, Census Bureau lease and various other industrial, land, retail & office sales and leases.
- Clients Served** United States Postal Service, Emerson Electric, Wal-Mart, Region's Bank, Charter Communications, Supervalu, Federal Express, Nestle-Purina, FDIC, Progressive Insurance Co., Drury Southwest, MedAssets, Chrysler Corporation, John Deere, Bank of Missouri, Shell Oil Co., Southeast Missouri Hospital, City of Cape Girardeau, Proctor & Gamble, Missouri Farm Bureau, Kelly Services, General Services Administration, O'Reilly Auto Parts, Capaha Bank, H & R Block, Edward Jones Financial, State Farm Insurance, Spartech, AFLAC, Missouri Department of Transportation, Rhodes 101, Orkin, Prairie Farms Dairy & Dana Corporation.
- Industry Achievements** Lifetime Member of REALTOR® Million Dollar Club. Recipient of the REALTOR® Pinnacle sales award for 1996 through 2010, the REALTOR®'s highest sales volume award. Over \$145M in sales & leases in recent years.
- Organizations** Member of National Association of REALTORS®, Missouri Association of REALTORS®, Cape Girardeau County Board of REALTORS®, Cape Girardeau County Area Multi-Listing Service, REALTORS® Commercial Alliance, & Cape Girardeau Chamber of Commerce.

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